YOUR



2023

WITH

PAMELA LEE & TIPHAINE RAGUENEAU



### TRANSAT Jacoues Jacoues VABRE NORMANDIE – LE HAVRE

POURQUOI

# CAPELLES pour ELLES

To inspire future generations of women.

### COURIR POUR: • To promote role-models and gender equality.



• To create an impact beyond sport.

### TRANSAT Jacoues Jacoues VABRE NORMANDIE – LE HAVRE

### KNOWN AS THE "THE COFFEE ROUTE", THIS IS : LA TRANSAT JACQUES VABRE.

- Double-handed (2 crew per boat) with high media exposure, which has been held every 2 years, for 30 years.
- Departure from Le Havre in October 2023 after 10 days of Race Village (activations, meetings, events), and arrival in Fort de France, approximately ten days later.
- **160 skippers** in the running for this mythical race, well known to the **French and International** public, 10 000 competitors on the online version (Virtual Regatta).
- Launch of the project Pamela Lee & Tiphaine Ragueneau, "Ripple Racing" : **Spring 2023**.



### WHO ARE WE? RIPPLE RACING.



04

- WHAT. Ripple Racing is a young, professional ocean racing team that hosts the Transat Jacques Vabre 2023 project of Pamela Lee & Tiphaine Ragueneau.
- MISSION. Ocean Racing? Yes, but with a purpose! As there is still a gender imbalance, Ripple Racing is focused on promoting role models to inspire future generations of female athletes, gender equality, and increasing inclusion of women in the world of sport.
- VISION. In the long term, we aim to continue developing ocean racing projects for men and women, and to activate sport as a tool for positive social change.



- 3 World Records
- Nominated for Irish Sailor of the Year
- HerSport Team of the Year.
- Magenta Project Mentee
- 2021

2020

- 1st line honors, Figaro3, The Rolex Fastnet Race
- 2nd in 'Around Italy'
- $\cdot\,$  Member of the Team Leyton x Magenta
- 2022

2023

- 1st in Class40, 3rd line honors, Around Ireland
  Mentor for Irish Sailing
- Nominated for Irish Sailor of the year
  Member of the team 'Famous Project' for the Jules Verne Trophy 100% Female

### THE SKIPPER : PAMELA LEE.



- Irish by birth, but 'Lorientaise' by adoption, since she chose to become a professional skipper. "Pam" discovered sailing through her father and became hooked on the adventure, competition, pleasure and opportunity to surpass herself, that the sport provided.
- She holds **3 Round Ireland World Records**: double-handed, female crew and outright under 40ft.
- She has been a **professional sailor for over 6 years** as a part of renowned teams.



2018

2019

2020

2022

- Youth World Champion J80
- French Champion J80
- 3rd, World Championships J80
- 2nd, Women's Match Racing, French Championship
- 1st Women's Cup J80
- 1st French Cup J80
- European Champion J80
- French Champion J80
- 3rd, Mixed Double-handed Worlds, Figaro 3

### LA CO-SKIPPER : TIPHAINE RAGUENEAU.



- Veterinarian and high level sports woman for five years, Tiphaine is a hard worker who won a bronze medal at the World Championships and is European Champion in J80.
- **Tiphaine grew up with the sea :** winter in Normandy, summer in the Arachon basin. It is through surfing and horse riding that her competitive spirit was forged.
- She lives in Port la Forêt and now races in Figaro 3 and in Class40.

### AN INTERNATIONAL TEAM: CAP POUR ELLE SELECTION.

- The Transat Jacques Vabre and the Région Normandy selected us due to our passion, professional approach and international team.
- They provide us with training facilities, a financial grant and privileged media exposure.
- **Samantha Davis**, Skipper of "Initiatives Coeur", will be the nautical godmother of the crew and will share her experience and expertise in order to facilitate our quick progression.

#### OUR BOAT : The Class40 "154"

Has already proven itself since 2017 :

- 1<sup>er</sup> Route du Rhum 2018
- 2<sup>ème</sup> Les Sables Horta 2019
- 2<sup>ème</sup> Fastnet Race 2019
- 4<sup>ème</sup> Malouine Lamotte 2021
- 6<sup>ème</sup> Transat Jacques Vabre 2021





It takes an accumulation of Role Models - concrete examples of what women and girls can do when given the opportunity - to change entrenched attitudes.

MUSTO A EVOLUT

2

3

R

LITES

Dr Ansary, UN Women Global Champion



# WOMEN IN SPORT, THE FIGURES WHY INCLUSION ?

### 80%

of girls feel that they have no place in sport.

### **40%**

of women working in sport feel less valued than men in the workplace, due to their gender.

### **61%**

of women believe that it is more difficult for women to reach senior manager level.

34%

of women have had their job performance judged by their sporting ability. **45%** 

of women do sport once a week compared to 65% of men.

### 35%

of women do not participate in sport because of their lack of confidence.

## WOMEN AND SPORT, THE FIGURES WOMEN IN SAILING.

71%

• The World Sailing Trust **in 2019 surveyed** the discrimination faced by women in sailing The figures prove that **it is time for change.** 

of female sailors feel that there is a lack of parity within the sport.

**59%** of female sailors have already experienced discrimination on the basis of their gender.

of female sailors aged 26 - 30 have already experienced discrimination.

• FEMALE SKIPPERS IN 2022 : 7 out of 138 Skippers in the Route du Rhum 2022 (4%), 1 out of 48 Skippers in the Class40 Championship (2%).





# AN EPIC JOURNEY, ACROSS AN OCEAN SPORTING CHALLENGE.

• A double-handed, Transatlantic race filled with the world's best ocean racers. Our sailors, will take on this epic challenge of competition and human endurance for the first time.



sailors on each boat, a Skipper and a Co-Skipper

4350

nautical-miles, non-stop, in the longest of the ocean transatlantic races.

### 20

days at sea, or more. Without a break, racing neck and neck through-out.

## 7

complex navigational and tactical waters to negotiate. The English Channel, The Bay of Biscay, Cape Finistere, The Cape Verde Islands, The Doldrums and Diamont Rock.

### PROGRAMME 2023 SEASON PREPARATION.

TRAINING & PREP – April, May, June 2023 Lorient & Le Havre, France

LES SABLES – HORTA – 27 juin 2023 Les Sables d'Olonne, France – Horta, Azores

HORTA – LES SABLES – 8 juillet 2023 Horta, Açores – Les Sables d'Olonne, France

TRAINING & PREP – July, August, Sept 2023 Lorient & Le Havre, France

#### **TRANSAT JACQUES VABRE**

START on 29 October 2023 Le Havre >>> Martinique

PUBLIC RELATIONS

SAILING

BOAT LAUNCH – April 2023 Lorient, France

PRESS CONFERENCE – 26 September 2023 Paris, France

**START RACE VILLAGE & BOAT CHRISTENING** – From 19 to 29 October 2023 **Le Havre, France** 

ARRIVAL RACE VILLAGE – Approx. 14 November 2023 Martinique, France



### THE "OCEAN RACING" AUDIENCE AN IMPORTANT, ENGAGED CSP+, AUDIENCE.

284 M+

enthusiasts follow sailing as a sport around the world.

71 M+

1.3 M+

participating amateur sailors around the world.

more spectators between the 2016 and 2020 editions of the Vendée Globe.

243 k+

press impressions during the 4 months of the Vendée Globe 2020

373 M+

of advertising revenue generated during the Vendée Globe 2020

• Full study on the CSP+ of the ocean racing audience here : <u>https://bit.ly/3ugN7Eh</u>





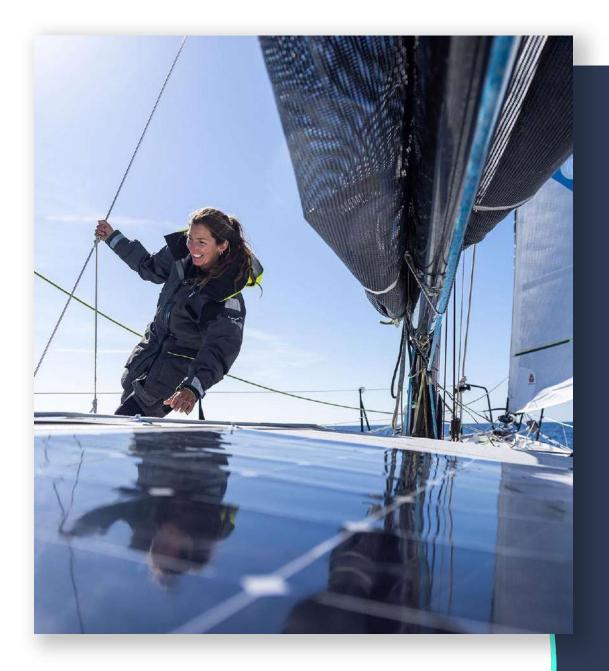
### AUDIENCE FIGURES OF THE 2021 EDITION THE TRANSAT JACQUES VABRE IN FIGURES.

- **450 000 visitors** at the start race village.
- **7 million viewers** of the race start through 53 broadcasters, covering 190 territories.
- 18 million page views on the race website.
- **16 million views** across the race social media networks of the race.
- **300 000 boats took the the virtual start** of the race on the Virtual Regatta platform, and 70% managed to complete the race within 20 days.

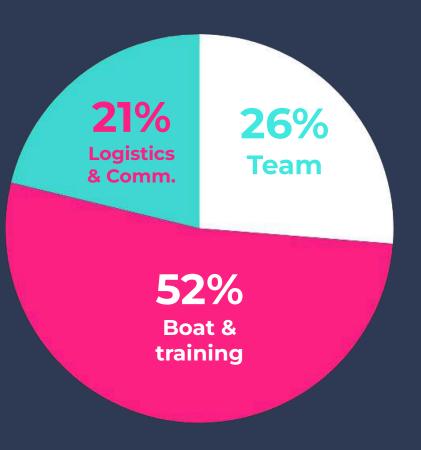


### 6 REASONS TO JOIN US MAKE A DIFFERENCE WITH OUR PROJECT.

- Relaunch and captivate, your clients, your prospects and your partners via our exclusive partner club content.
- Assert your brand at international sporting events with high media coverage.
- Offer your team a collective adventure that brings them together, give your employees the opportunity to experience intense excitement and emotions.
- Invite your customers, prospects and teams, meet people and sign deals.
- Be associated with a message that is committed and important to society.



### THE BUDGET = 250 000 € HT OBJECTIVE.



### TO JOIN US: **3 PARTNER 0 PORTUNITIES.**

### **TITLE PARTNER** 110 000 €



#### CLUB PARTNER 20 000 €





### JOIN OUR PROJECT, JOIN THE ADVENTURE : 17**TITLE PARTNER.** 110 000 $\in$

- NAMING. Our boat bears the name of your brand, which is present on the race entry, as well all media coverage.
- → BRANDING. Your brand image covers 50% of our boat.
- → PR EXCURSIONS. 4 sailing excursions or boat visits, with your VIPS onboard our boat, accompanied by our team.
- → VIP ACCESS. 50% of the access badges to the pontoons for the boat christening event at the Race Village in Le Havre.
- → EXCLUSIVE CONTENT. Captivate your network, your customers, your prospects and your employees with our content campaigns.



JOIN OUR PROJECT, JOIN THE ADVENTURE : 18 MAJOR PARTNER.  $40\,000 \in$ 

- → BRANDING. Your logo is integrated into the total decoration of the boat, up to 15% of the surface is allocated.
- → PR EXCURSIONS. 2 sailing excursions or boat visits, with your VIPS onboard our boat, accompanied by our team.
- → VIP ACCESS. 15% of the access badges to the pontoons for the boat christening event at the Race Village in Le Havre.
- → EXCLUSIVE CONTENT. Captivate your network, your customers, your prospects and your employees with our content campaigns.



JOIN OUR PROJECT, JOIN THE ADVENTURE : CLUB PARTNER. 20 000 €

19

- $\rightarrow$ **BRANDING.** Your logo is integrated into the cockpit and boom of our boat.
- **PR EXCURSIONS.** One sailing excursion or boat visit, with your VIPS onboard our boat, accompanied by our team
- **VIP ACCESS.** 5% of the access badges to the pontoons for the boat christening event at the Race Village in Le Havre.
- **EXCLUSIVE CONTENT.** Captivate your network, your customers, your prospects and your employees with our content campaigns.

### OVERVIEW OF EXISTING BOATS EXAMPLES OF BRANDED BOATS.



### OVERVIEW OF EXISTING BOATS EXAMPLES OF BRANDED BOATS.



### A PROFESSIONAL TEAM TO SUPPORT YOU NOTRE ÉQUIPE POUR VOUS ACCOMPAGNER.



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# THANK YOU.